



Resolute Systems, LLC

Best Practices: 15 Ways to Make Mediation More Successful and How to Work More Efficiently with Mediators

True experts and legends in the field of dispute resolution teach this highly interactive, practical and skill-based 1.5-day session. Participants will learn:

- The most common, and often fatal, mistakes participants make at mediation
- How to select the right mediator for your particular dispute
- Doing reconnaissance with the mediator before the session
- Constructing the process correctly and strategic advantages and disadvantages of a joint session
- Viewing your mediator as a process expert and using those skill sets correctly
- Party participation at mediation
- How to manage and work effectively with the mediator
- What not to say to your mediator
- Understanding your goals as a mediation advocate
- Effective and ineffective negotiation strategies at mediation
- Exchanging submissions and settlement documents in advance of the mediation session
- What to do when things go wrong at the mediation
- What constitutes a successful mediation
- Identifying settlement barriers in advance and process choices to overcome them
- Dealing with high emotion at mediation



For more information, please contact Michael E. Weinzierl at mweinzierl@resolutesystem.com or 800-776-6060, x125



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MEDIATION, ARBITRATION & ADR CONSULTING

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